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Hawco expands the availability of professional-grade heating products for European customers...

HAWCO SELECTED AS EUROPEAN MASTER DISTRIBUTOR FOR HOTWATT HEATING PRODUCTS

Surrey, U.K. (November 18, 2008) — Hawco, an international controls and refrigeration engineering service provider and distributor, has expanded the availability of professional-grade heating products for European customers as the new master distributor for Hotwatt in Europe. Hotwatt, a manufacturer of electric heating products and accessories based in Danvers, Mass. U.S. since 1952, offers a wide range of standard heating products as well as custom heating units that meet customer specific application requirements.

“Hawco is the premier heating and refrigeration distributor in the U.K. and their experienced sales team will cover the entire U.K. and the Republic of Ireland for all of our product lines,” said Jim Gaines, worldwide sales manager at Hotwatt. “In addition, Hawco’s advanced engineering team will provide value-added services by designing and integrating our heating products into comprehensive heating and temperature control solutions for its customers.”

Hotwatt’s broad product offering includes cartridge, air process, immersion, strip /finned strip, tubular/finned tubular, band, foil, flexible glasrope and ceramic heaters. In addition, Hotwatt’s line of compatible accessories provides customers with all the elements of a complete heater system.

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Hawco will stock all Hotwatt's standard and off-the-shelf products, providing them to European customers with a typical lead time of a few days to two weeks. As a master distributor, Hawco will sell Hotwatt's standard and off-the-shelf products to smaller distributors with a minimum order of only £150.

Orders for Hotwatt's products can be placed on Hawco's web site <http://www.hawco.co.uk> or by calling +01483-869080.

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About Hawco

Hawco was established in 1973 and is part of Diploma PLC which specialises in international distribution businesses serving industries with long term growth potential and that have core focus on quality, customer service and technical support. Hawco has a unique position as a distributor supporting contractors, installers and OEMs that offer not only industry leading logistic solutions and products, but also a sales and technical support. Hawco covers more than 7500 active customers within the UK and Europe and deals with on average 3300 transactions every month. These transactions vary from a single line component to a complete VRF system.

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